

Capability Statement:

## Professional Training and Organizational Analysis

We help individuals and organizations flourish through change, providing dynamic coaching and assessment for intercultural, agile and executive contexts.



### CORE COMPETENCIES

- Coaching for teams and individuals based on a human-needs-based framework.
- Ecological systems-based approach to organizational analysis.
- Innovation and creativity through effective communication and the leveraging of differences.
- Collaboratively-developed strategies to strengthen workplace systems and processes.
- An asset-based approach to facilitate team building and increased team function.

### DIFFERENTIATORS

- 100% customized to client need, context, and timeline.
- Experience with complex, multi-site organizations.
- Certified in multiple assessment instruments.
- Certified Scrum Master and Product Owner.
- Combine intercultural executive coaching to address complex workplace challenges.
- Demonstrated capacity to work with diverse, local collaborators in 30+ countries.
- Each team member has 20+ years experience with professional development

### COMPANY DATA

Executive coaching helps emerging leaders, middle managers, and executives identify and achieve their goals. Our approaches to organizational analysis focus on assets within a system that can be leveraged to solve problems and innovate.

**611430** Professional and Mgmt. Development Training.  
**611639** Language and Culture School.  
**611710** Educational Support Services.  
**541720** Development in the Social Sciences.  
**541618** Other Management Consulting Services.  
**611710** Educational Support Services  
**Accepts Credit Cards:** Yes.  
**WOSB Certified;** SWAM: 825905

### PAST PERFORMANCE

- **NASA SARP** | Sub-contract via BAERI | 2023 | \$86,310 | Intercultural Team Building: Student Airborne Research Program-Dr. Robert Swap, Associate Division Director for Mission Planning ES, robert.j.swap@nasa.gov.
- **Association of Fundraising Professionals-RI** | Prime | 2021 | \$7600 | Diversity Forum Facilitation for Board Members-Ray Nunez, Vice President, ray@thenunez.com.
- **Institute for Intercultural and Global Education** | Prime | 2022 | \$22,800 | Diversity in the Workplace Course Development and Training, Kansai University, Japan-Dr. Keiko Ikeda, keikoikeda@kandaicourse.net
- **NSF-ATE** | Purdue University Prime | \$580,000 | Developing Business Communication Skills in Manufacturing Technician Education-Mesut Akdere, makdere@purdue.edu
- **TABADUL: State Department** | Sub-contract via Florida International University | 2020-2023 | \$7,000 | Intercultural Assessment for Arabic/English Virtual Reality-Based Language Learning-Dr. Melissa Baralt, PI for Steven's Initiative, mbaralt@fiu.edu
- **Institute for Study Abroad-Butler University** | Prime | 2014-2017 | \$123,500 | Intercultural Assessment and Train the Trainer Courses-Dr. Patricia Brown, Vice President (retired), <https://www.linkedin.com/in/patti-brown-484a9245/>

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**PSC CODES: AF11, B542, R405, R406, R410, R412, R422, R426, R431, R499, R702, R799, U001, U002, U008, U009, U099**